**Consolidated Financial Statements** 

December 31, 2020

#### Contents

Consolidated Financial Statements	Page
Independent Auditor's Report	3 - 4
Consolidated Statements of Financial Position	5
Consolidated Statement of Operations and Accumulated Surplus	6
Consolidated Statement in Changes in Net Debt	7
Consolidated Statement of Cash Flow	8
Notes to the Consolidated Financial Statements	9-38



Deloitte LLP P.O. Box 20094 Brunswick Square Saint John NB E2L 5B2

Tel: 506-632-1080 Fax: 506-632-1210 www.deloitte.ca

## **Independent Auditor's Report**

To Her Worship the Mayor and Members of Common Council of The City of Saint John

# Report on the Audit of the Financial Statements Opinion

We have audited the financial statements of The City of Saint John (the "City"), which comprise the statement of financial position as at December 31, 2020, and the statements of operations, and accumulated surplus, change in net debt and cash flow for the year then ended, and notes to the financial statements, including a summary of significant accounting policies (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the City as at December 31, 2020, and the results of its operations, its accumulated surplus, changes in its net debt, and its cash flows for the year then ended in accordance with Canadian public sector accounting standards ("PSAS").

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the City in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PSAS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error,
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
  of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the City's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to events
  or conditions that may cast significant doubt on the City's ability to continue as a going concern. If
  we conclude that a material uncertainty exists, we are required to draw attention in our auditor's
  report to the related disclosures in the financial statements or, if such disclosures are inadequate,
  to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of
  our auditor's report. However, future events or conditions may cause the City to cease to continue
  as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the City to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Chartered Professional Accountants September 10, 2021

Deloitte LLP

Saint John, NB

Consolidated Statement of Financial Position As at December 31, 2020

	2020	2019
	\$	\$
Financial Assets		
Cash and cash equivalents (Note 4)	99,566,221	86,821,672
Accounts receivable (Notes 5, 6 & 7)	24,509,534	13,566,770
Investment in energy services (Note 8)	36,716,000	40,755,000
Note receivable (Note 9)	25,000,000	-
Other investments (Note 10)	8,590,847	8,590,125
	194,382,602	149,733,567
Financial Liabilities		
Accounts payable and accrued liabilities (Note 11)	58,199,763	41,821,720
Deferred revenue	1,336,080	1,114,533
Deferred government transfers (Note 12)	16,599,751	41,864,256
Post-employment benefits and compensated absences (Note 14)	105,668,370	112,178,104
Long-term debt (Note 13)	228,821,103	218,102,854
	410,625,067	415,081,467
Net debt	(216,242,465)	(265,347,900)
Non-financial assets		
Inventory	4,010,220	4,385,067
Prepaid expenses	700,174	588,163
Tangible capital assets (Note 21)	1,006,544,858	1,018,953,533
	1,011,255,252	1,023,926,763
Accumulated surplus	795,012,787	758,578,863

Contingencies (Note 15)
Commitments (Note 16)

Approved by:

Donna Noade Reardon, Mayor

Gary Sullivan, Chair of Finance Committee

Janathan Taylor, Common Clerk

Consolidated Statement of Operations and Accumulated Surplus As at December 31, 2020

	2020		
	Budget		
	(Unaudited)	2020	2019
	(Note 2)		
	\$	\$	\$
Revenues			
Property taxes	125,844,159	127,968,110	125,704,831
Unconditional grant	17,204,756	16,182,335	16,279,669
Financial assistance	9,293,235	4,590,709	2,788,061
Other revenue from own sources (Note 27)	23,097,209	16,062,570	24,329,404
Water and sewer revenue (Note 17)	44,766,000	44,845,378	45,592,250
Miscellaneous revenue	349,240	3,589,125	740,887
Contributions from others (Note 27)	1,342,727	1,870,137	1,654,379
	221,897,326	215,108,364	217,089,481
Expenses			
General government services (Note 27)	46,759,490	35,497,884	32,386,324
Protective services (Note 27)	56,277,601	53,669,208	53,891,311
Transportation services (Note 27)	39,596,888	43,362,944	48,805,432
Water and sewer services (Note 27)	50,331,000	46,223,630	46,951,619
Environmental health services (Note 27)	3,781,035	3,724,884	3,264,430
Environmental development services (Note 27)	17,967,504	17,044,069	19,773,933
Recreational and cultural services (Note 27)	9,314,523	8,813,836	10,550,737
Loss from energy services	-	4,039,000	10,046,000
	224,028,041	212,375,455	225,669,786
Annual surplus (deficit) before capital contributions	(2,130,715)	2,732,909	(8,580,305)
Government transfers for capital (Note 27)	-	33,701,015	66,720,509
Other contributed assets for capital (Note 27)		-	2,202,801
Annual surplus	-	36,433,924	60,343,005
Accumulated surplus, beginning of year		758,578,863	698,235,858
Accumulated surplus, end of year	-	795,012,787	758,578,863

Consolidated Statement of Changes in Net Debt As at December 31, 2020

	2020	2019
	\$	\$
Annual surplus	36,433,924	60,343,005
Acquisition of tangible capital assets (Note 21)	(29,957,511)	(37,740,309)
Loss on disposal of tangible capital assets (Note 21)	556,469	1,355,784
Proceeds on sale of tangible capital assets	679,807	211,627
Amortization of tangible capital assets (Note 21)	41,129,910	40,652,396
Decrease in inventory	374,847	586,271
(Increase) decrease in prepaid expenses	(112,011)	438
Decrease in net debt	49,105,435	65,409,212
Net debt, beginning of year	(265,347,900)	(330,757,112)
Net debt, end of year	(216,242,465)	(265,347,900)

Consolidated Statement of Cash Flow As at December 31, 2020

	2020	2019
	\$	\$
Operating transactions		
Annual surplus	36,433,924	60,343,005
Items not involving cash		
Amortization of tangible capital assets (Note 21)	41,129,910	40,652,396
Loss on disposal of tangible capital assets	556,469	1,355,784
Change in investment in energy services	4,039,000	10,046,000
Change in non-cash assets and liabilities		
Accounts receivable	(10,942,764)	1,361,258
Inventory	374,847	586,271
Prepaid expenses	(112,011)	438
Accounts payable and accrued liabilities	16,378,043	(112,100,209)
Deferred revenue	221,547	(235,569)
Deferred government transfers	(25,264,505)	(3,463,018)
Other post-employment liabilities	(6,509,734)	(5,664,681)
	56,304,726	(7,118,325)
Capital transactions		
Acquisitions of tangible capital assets (Note 21)	(29,957,511)	(37,740,309)
Proceeds on the sale of tangible capital assets	679,807	211,627
	(29,277,704)	(37,528,682)
Financing transactions		
Repayment of long-term debt	(21,281,751)	(21,484,676)
Proceeds from long-term debt	32,000,000	8,828,000
	10,718,249	(12,656,676)
Investing transactions		
(Purchase) redemption of investments (Note 10)	(722)	89,636,881
Note receivable	(25,000,000)	-
	(25,000,722)	89,636,881
Net Increase in cash and cash equivalents	12,744,549	32,333,198
Cash and cash equivalents, beginning of year	86,821,672	54,488,474
Cash and cash equivalents, end of year	99,566,221	86,821,672

#### 1. Purpose of the Organization

The City of Saint John (the "City) was incorporated by royal charter in 1785. As a municipality, the City is exempt from income taxes under Section 149(1)(c) of the Canadian Income Tax Act. The City has the following vision statement: "We are energized, engaged people committed to working together to provide services that are responsive to community needs and delivered in a sustainable, cost effective way."

#### 2. Summary of Significant Accounting Policies

The consolidated financial statements of the City are the representations of the City's management prepared in accordance with Public Sector Accounting Standards ("PSAS") as recommended by the Chartered Professional Accountants of Canada Public Sector Accounting Board ("PSAB").

Significant aspects of the accounting policies adopted by the City are as follows:

#### **Reporting Entity**

The consolidated financial statements reflect the assets, liabilities, revenues, expenditures and changes in net debt and cash flows of the reporting entity. The reporting entity is comprised of all organizations and enterprises accountable for the administration of their affairs and resources to the City and which are owned or controlled by the City.

Interdepartmental and organization transactions and balances are eliminated.

The focus of PSAS financial statements is on the financial position of the City and the changes thereto. The Consolidated Statement of Financial Position includes all the assets and liabilities of the City.

The entities included in the consolidated financial statements, having the same year end as the City, are as follows:

- 1. The City of Saint John General Operating Fund
- 2. The City of Saint John Capital and Loan Fund
- 3. The City of Saint John Water and Sewerage Utility Operating Fund
- 4. The City of Saint John Water and Sewerage Utility Capital and Loan Fund
- 5. Saint John Parking Commission
- 6. Saint John Transit Commission
- 7. Develop Saint John
- 8. Harbour Station Commission
- 9. Saint John Aquatic Centre Commission
- 10. Saint John Trade and Convention Centre
- 11. Saint John Energy
- 12. Lord Beaverbrook Rink
- 13. Saint John Police Commission
- 14. Saint John Free Public Library
- 15. Saint John Jeux Canada Games Foundation, Inc.

#### **Investment in Energy Services**

The City's investment in Saint John Energy is accounted for on a modified equity basis, consistent with generally accepted accounting principles as recommended by PSAS. Under the modified equity basis of accounting, the business enterprise's accounting principles are not adjusted to conform with those of the City and inter-organizational transactions and balances are not eliminated. The City recognizes its equity interest in the annual income or loss of Saint John Energy in its consolidated statement of operations with a corresponding increase or decrease in its investment asset account.

#### **Budget**

The budget figures contained in these financial statements were approved by Council on December 16, 2019 and the Minister of Local Government on February 4, 2020. The budget is unaudited and does not include elimination of inter-organizational revenues and expenses with controlled entities.

#### **Revenue Recognition**

Unrestricted revenue and other sources of revenue are recorded on an accrual basis and is recognized when collection is reasonably assured. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Other revenue is recorded when it is earned. Property taxes, which are authorized by Council, are recognized as revenues in the period for which the taxes are levied.

#### **Government Transfers**

Government transfers are recognized in the consolidated financial statements as revenues in the period in which events giving rise to the transfer occur, providing the transfers are authorized, any eligibility criteria have been met, except to the extent that transfer stipulations give rise to an obligation that meets the definition of a liability and reasonable estimates of the amounts can be made. Transfers are recognized as deferred revenue when amounts have been received but not all eligible criteria have been met.

#### **Expenses**

Expenses are recorded on an accrual basis. The cost of all goods consumed and services received during the year is expensed.

#### **Measurement Uncertainty**

The preparation of the consolidated financial statements in accordance with Canadian PSAS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the year. Key components of the consolidated financial statements requiring management to make estimates include: the useful life of tangible capital assets, impairement of tangible capital assets, rates for amortization, allowance for doubtful accounts in respect of receivables and estimates for pension liabilities. Estimates are based on the best information available at the time of preparation of the financial statements and are reviewed annually to reflect new information as it becomes available. Measurement uncertainty exists in these financial statements. Actual results could materiality differ from those estimates.

#### **Cash and Cash Equivalents**

Cash and cash equivalents include cash on hand, balances with banks and short-term deposits with original maturities of three months or less. Restricted cash is not available for use in general operations and is not available for withdrawal as it is legally restricted in accordance with third-party special purpose agreements.

#### **Tangible Capital Assets**

Tangible capital assets are non-financial assets having a physical substance that:

- Are held for use by the City in the production or supply of goods and services, for rentals to others, for administrative purposes or for the development, construction, maintenance or repair of other tangible assets;
- Have useful lives extending beyond one year and are intended to be used on a continual basis;
- Have a minimum value of \$5,000 for individual assets; or \$25,000 for pooled assets; and
- Are not intended for sale in the ordinary course of operations.

Tangible capital assets are recorded at cost which includes all amounts that are directly attributable to acquisition, construction, development or betterment of the asset. Assets that fall below the threshold amounts are expensed for accounting purposes. The cost of the tangible asset is amortizated on a straight line over the estimated useful life as follows:

Asset Type	Years
Equipment and light machinery	3-25
Furniture and office equipment	5-15
Information technology equipment and software	1-15
Land	N/A
Land improvements	5-100
Leasehold improvements	term of lease
Municipal buildings	10-70
Transportation	5-50
Motor vehicles and mobile equipment	5-20
Water and wastewater networks	5-100

In the year of acquisition and the year of disposal, one half of the annual amortization expense is recognized.

Assets under construction are not amortized until the asset is available to productive use.

Tangible capital assets are written down when conditions indicate that there is impairment in the value of the assets and the reduction in the value can be objectively estimated and it is expected to be permanent. The net write-downs are accounted for as expenses in the statement of operations.

Donated or contributed assets are recorded at fair market value at the date of construction or donation. In some circumstanaces, replacement cost may be used.

#### **Segmented Information**

The City provides a wide range of services to its residents. For management reporting purposes, operations and activities are organized and reported by function. This presentation was created for the purpose of recording specific activities to attain certain objectives in accordance with special regulations, restrictions or limitations. Municipal services are provided by service areas as follows:

#### **General Government Services**

This segment is reponsible for the overall governance and financial administration of the City. This includes Council functions, general and financial management, legal matters and compliance with legislation as well as civic relations.

#### **Protective Services**

This segment is responsible for the provision of policing services, fire protection, emergency measures, animal control and other protective measures.

#### **Transportation Services**

This segment is responsible for common services, road and street maintenance, street lighting, traffic services, parking and other transportation related functions.

#### **Water and Sewer Services**

This segment is responsible for the provision of water and sewer services including the maintenance and operation of the underground networks, treatment plants, reservoirs and lagoons.

#### **Environmental Health Services**

This is segment is responsible for the provision of waste collection and disposal.

#### **Environmental Development Services**

This segment is responsible for planning and zoning, community development, tourism and other municipal development and promotion services.

#### **Recreation and Cultural Services**

This segment is responsible for the maintenance and operation of recreational and cultural facilities, including the swimming pool, arenas, parks and playgrounds and other recreational and cultural facilities.

#### **Energy Services**

This segment comprises a non-generating distribution utility that supplies electricity to municipal, residential, general service and industrial customers through 12 interconnection supply points and substations located in the City. It also provides street lighting, area lighting and water heater rental services.

#### Inventory

Inventory consists mainly of parts and materials and is valued at the lower of cost and net replacement cost with cost being determined on the first in, first out basis.

#### **Post Employment Benefits**

The City recognizes its obligations under post-employment benefit plans and the related costs, as disclosed in Note 14. Where appropriate, the City has undertaken actuarial valuations.

#### 3. Bank Loan Payable

The City has credit facilities with the Bank of Nova Scotia. According to the terms and conditions of the commitment letter signed between the City and the Bank of Nova Scotia, the City can borrow up to \$6 million to fund general operations and \$25 million to assist in financing capital expenditures pending fall-in of long-term financing. The interest rate for the credit facilities is the Bank's prime lending rate less 0.5% per annum with interest payable monthly. As at December 31, 2020, the balance of the bridge financing credit facility was \$nil (2019 - \$nil) and the balance of the operating line of credit was \$nil (2019 - \$nil).

As prescribed in the Municipalities Act, borrowing to finance General Fund operations is limited to 4% of the City's operating budget. Borrowing to temporarily finance Utility Fund operations is limited to 50% of the operating budget for the year. In 2020, the City has complied with these limitations.

#### 4. Cash and Cash Equivalents

Cash and cash equivalents consists of the following:

	2020	2019
	\$	\$
Unrestricted cash	63,015,124	42,590,667
Restricted cash		
Gas Tax	16,599,751	14,069,996
Deposits on contracts	1,105,068	1,136,939
Develop Saint John	1,000,000	1,000,000
Land Sub-division Fund	113,934	150,901
Saint John Non-Profit Housing Future Development Fund	54,193	53,613
Airspace 2049 Fund	7,775	25,296
Safe Clean Drinking Water Project	17,670,376	27,794,260
	99,566,221	86,821,672

#### 5. Accounts Receivable

Accounts receivable consist of the following:

	2020	2019
	\$	\$
Water and sewer charges to ratepayers	10,437,490	7,940,040
Due from the Federal Government and its agencies	9,168,660	2,387,389
Other	5,689,584	3,483,072
Due from the Province of New Brunswick	1,128,338	1,475,380
Allowance for doubtful accounts	(1,914,538)	(1,719,111)
	24,509,534	13,566,770

#### 6. Due from the Federal Government and its Agencies

Amounts due from the Federal Government and its agencies consists of the following:

	2020	2019
	\$	\$
Clean Waste Water Funding	-	1,162,249
Canada Revenue Agency HST Receivable	9,145,003	1,175,952
Other	23,657	49,188
	9,168,660	2,387,389

#### 7. Due from the Province of New Brunswick

Amounts due from the Province of New Brunswick consists of the following:

	2020 \$	<b>2019</b> \$
Department of Public Safety - Flood 2018	738,499	502,000
Department of Transportation	225,805	276,333
Other	164,034	124,596
Clean Waste Water Funding	-	572,451
	1,128,338	1,475,380

#### 8. Investment in Energy Services

Change in equity Saint John Energy:

	2020	2019
	\$	\$
Investment, beginning of year	40,755,000	50,801,000
Net loss	(4,039,000)	(10,046,000)
Investment, end of year	36,716,000	40,755,000

#### 9. Note receivable

The note receivable from the Power Commission of the City of Saint John is as follows:

	2020	2019
	\$	\$
Power Commission of the City of Saint John	25,000,000	-

The note receivable is a 10-year term loan, unsecured, bearing interest at rates ranging from 0.5% to 1.8%, principal repayable in annual installments of \$2,500,000 and maturing on November 26, 2030.

The aggregate amount of principal repayments required in each of the next five years are:

	\$
2021	2,500,000
2022	2,500,000
2023	2,500,000
2024	2,500,000
2025	2,500,000
	12,500,000

#### 10. Other Investments

Other investments consist of the following:

	2020 \$	<b>2019</b> \$
Canada Games Foundation investments	7,847,249	7,350,333
Other investments	743,598	1,239,792
	8,590,847	8,590,125

Investments of the City of Saint John are held with the Bank of Nova Scotia and consist of 2 year term redeemable GICs issued by the Bank of Scotia which fall within the scope of the City's Investment Policy. It is the policy of the City to invest funds to provide the optimal blend of investment returns and principal protection while meeting the City's daily cash flow and liquidity demands.

The investments of the Canada Games Foundation (the "Foundation") are held in the custody of Scotiatrust and CIBC Melon. The Foundation's investment strategy is to hold high quality corporate or government bonds and liquid equity investments which bear no unusual credit or interest rate risk. Fair values of investments in fixed income securities and equities are determined using year end quoted market prices.

#### 11. Accounts payable and Accrued Liabilities

Accounts payable and accrued liabilities consist of the following:

	2020	2019
	\$	\$
Payables related to the Safe Clean Drinking Water project	28,093,955	10,377,481
Trade payables	19,321,752	20,996,747
Payroll	7,485,173	7,139,017
Deposits	1,141,794	1,160,039
Conferences and holdings	1,030,786	1,007,508
Interest payable	585,786	643,725
Due to Pension Fund	331,173	295,643
Other	209,344	201,560
	58,199,763	41,821,720

#### 12. Deferred Government Transfers

Deferred government transfers consist of the following:

	2020	2019
	\$	\$
Gas tax funding	16,599,751	14,069,996
Contribution from Regional Development Corporation	-	27,794,260
	16,599,751	41,864,256

As per the Gas Tax Funding Agreement, funding received as part of the Gas Tax Funding program is recorded as revenue in the year during which related expenditures are incurred. Amounts that have not been spent are recorded as deferred government transfers on the Consolidated Statement of Financial Position.

The contribution from Regional Development Corporation was related to the Safe Clean Drinking Water Project.

## 13. Long-Term Debt

Long-Term Dest			2020		
	Interest Rate	Term	<b>Annual Payment</b>	2020	2019
Year of Issue	%	(Years)	\$	\$	\$
New Brunswick	Municipal Finance Co	rporation Debe	entures		
2008	2.10 to 5.55	15	367,000	1,096,000	1,463,000
2008	2.10 to 5.55	15	175,000	1,400,000	1,575,000
2008	2.10 to 5.55	15	100,000	300,000	400,000
2010	1.50 to 4.55	10	6,000,000	-	6,000,000
2010	1.50 to 4.55	10	2,750,000	-	2,750,000
2011	1.65 to 4.25	10	1,667,000	11,997,000	13,664,000
2011	1.65 to 4.25	10	700,000	7,700,000	8,400,000
2011	1.35 to 3.45	10	300,000	1,800,000	2,100,000
2011	1.35 to 3.45	10	350,000	3,850,000	4,200,000
2011	2.06	15	200,000	2,200,000	2,400,000
2012	1.35 to 3.55	15	767,000	5,364,000	6,131,000
2012	1.35 to 3.80	20	425,000	5,100,000	5,525,000
2012	1.35 to 3.55	15	300,000	2,100,000	2,400,000
2013	1.35 to 3.70	15	687,000	5,491,000	6,178,000
2013	1.35 to 4.00	20	550,000	7,150,000	7,700,000
2013	1.35 to 4.00	20	360,000	6,480,000	6,840,000
2014	2.00	20	500,000	7,000,000	7,500,000
2014	1.15 to 3.90	15	707,000	6,358,000	7,065,000
2014	1.20 to 3.70	15	267,000	2,398,000	2,665,000
2014	1.20 to 3.70	20	668,000	4,672,000	5,340,000
2014	1.15 to 3.90	15	27,000	238,000	265,000
2015	0.95 to 3.25	15	500,000	5,000,000	5,500,000
2015	1.05 to 3.65	15	607,000	1,335,000	1,942,000
2015	0.95 to 3.50	20	175,000	2,625,000	2,800,000
2015	1.05 to 3.15	20	175,000	875,000	1,050,000
2015	1.05 to 3.65	15	107,000	665,000	772,000
2016	1.20 to 3.55	15	1,034,000	4,034,000	5,068,000
2016	1.45 to 3.50	15	400,000	4,400,000	4,800,000
2016	1.45 to 3.75	20	200,000	3,200,000	3,400,000
2016	1.20 to 2.95	10	400,000	2,400,000	2,800,000
2016	1.20 to 3.55	15	127,000	792,000	919,000
2017	1.20 to 3.30	15	333,000	4,001,000	4,334,000
2017	1.65 to 3.20	15	513,000	2,361,000	2,874,000
2017	1.65 to 3.40	30	1,500,000	40,500,000	42,000,000
2017	1.65 to 2.90	10	350,000	2,450,000	2,800,000
2017	1.65 to 3.20	15	101,000	867,000	968,000
2018	2.55 to 3.55	15	700,000	9,100,000	9,800,000
2018	2.10 to 3.00	5	566,000	1,698,000	2,264,000

### 13. Long-Term Debt (Continued)

			2020		
	Interest Rate	Term	<b>Annual Payment</b>	2020	2019
Year of Issue	%	(Years)	\$	\$	\$
2018	2.10 to 3.45	10	125,000	1,000,000	1,125,000
2019	2.050 to 2.300	5	1,034,000	4,136,000	5,170,000
2019	3.41	10	143,000	1,285,000	1,428,000
2019	2.050 to 2.850	10	75,000	675,000	750,000
2019	1.950 to 2.100	5	334,000	1,336,000	1,670,000
2019	1.950 to 2.800	15	1,059,000	9,171,000	10,230,000
2019	1.950 to 2.450	10	250,000	2,250,000	2,500,000
2020	0.90 to 1.50	5	-	5,000,000	-
2020	0.50 to 2.30	15	-	7,000,000	-
2020	0.90 to 2.05	10	-	2,500,000	-
2020	0.50 to 1.80	10	-	25,000,000	-
			28,675,000	228,350,000	217,525,000
Other Debentures					
Canada Mortgage and Housing Debentures					
2009	3.97	15	106,752	471,103	577,854
<b>Total Debentu</b>	res		28,781,752	228,821,103	218,102,854

The aggregate amount of principal repayments required in each of the next five years and thereafter to meet provisions of long-term debt, assuming maturity debt is renewed at terms comparable to those currently in effect, is as follows:

	\$
2021	23,738,990
2022	23,048,396
2023	23,508,977
2024	21,435,740
2025	18,909,000
Thereafter	118,180,000
	228,821,103

#### 14. Post Employment Benefits and Compensated Absences

#### City of Saint John Shared Risk Plan

The City of Saint John Pension Plan (Former CSJ Plan) was converted to the City of Saint John Shared Risk Plan ("CSJ SRP") effective January 1, 2013 (the conversion date). The purpose of the CSJ SRP is to provide secure benefits to members of the plan without an absolute guarantee but with a risk focused management approach delivering a high degree of certainty that base benefits can be met in the vast majority of potential future economic scenarios. These objectives are achieved through the development of a risk management framework that adheres to the legislated criteria, results in a low probability that base benefits will be reduced, and sets out the specific steps to be taken should the Plan's funded ratio fall below, or exceed, specified thresholds. These steps, when the Plan is underfunded, include the cessation of indexation of benefits, increasing contribution rates (to a predetermined maximum), reducing certain ancillary benefits, and ultimately reducing base benefits. When the Plan has excess funding, previous benefit reductions can be reversed, indexing is fully implemented, and various other potential increases can be implemented, including a decrease in contribution rates (to a predetermined maximum).

Shared risk plans are legislated under the provincial Pension Benefits Act (PBA) which contains a number of requirements that must be met in order to qualify for registration by the Office of the Superintendent of Pensions. The Plan is also subject to the Income Tax Act. The Plan is administered by a Board of Trustees which includes 4 individuals nominated by the City and 4 individuals nominated by each of the four unions.

The assets of the Plan are held by RBC Investor and Treasury Services which acts as custodian of the Plan. The assets of the Plan are managed by various investment managers who have discretionary investment authority within the investment mandates given to them by the Plan's Board of Trustees. The performance of the Plan relative to its benchmarks is measured on a regular basis.

For service prior to the conversion date, the Plan provides for pensions at the rate of 2% per year of service times the average of the three consecutive years of service having the highest salary at the time of conversion. For service after the conversion date, the pension accrual for each year of service is 1.8% times the salary (excluding overtime pay) earned during the relevant year to a certain maximum salary of \$140,599 that is indexed every year.

Pension benefits accrued before the conversion date are payable without reduction when the member's age and service equal at least 85 (or at age 65, if earlier). Pension benefits accrued after the conversion date are payable without reduction at age 60 for employees in the International Association of Fire Fighters and Saint John Police Association and at age 65 for all other employees. Pension benefits can be paid as early as age 55 with a reduction.

Shared risk plans extinguish all accrued rights to automatic future indexing. These automatic adjustments have been replaced by indexing as permitted by the Plan's funding policy, which is contingent on the SRP performance.

#### City of Saint John Shared Risk Plan (Continued)

The initial required employee contributions are equal to 12% of earnings for employees in the International Association of Fire Fighters and Saint John Police Association and employee contributions of 9% of earnings for other employees. Members in public safety occupations who accept a non-union position will have a one-time opportunity to elect to continue to contribute at the higher rate. The City makes initial required employer contributions of 15.2% and 11.4% of earnings (representing about 126.7% of employee contribution rates) for each of these groups. The initial contribution rates for both the employees and the City is subject to change as a result of the triggering mechanism and limitations imposed by the Plan's funding policy. Also, since April 1, 2013, the City is required to make contributions of 17% of earnings for a period of 15 years, or when the Plan achieves a minimum funded ratio of 150% (as calculated under the legislation) using a 15-year open group method (no less than 10 years of payment must be made). The City has no other financial obligation other than to make contributions at the above rates, and within the limits found under the Plan's funding policy.

In the event of a wind-up of the Plan in the five years following the conversion date, the Plan would be wound up under the provisions of the Former CSJ Plan. All assumptions relating to the CSJ SRP have been made on the basis of an on-going Plan and the City does not foresee a wind-up of the Plan.

#### **Actuarial Valuations**

Actuarial valuations for the Plan are conducted annually by the Board of Trustees for regulatory purposes. In turn, the actuarial valuations for accounting purposes are based on these figures (with adjustments). The most recent actuarial valuation was prepared as at January 1, 2020. The actuarial valuations for accounting purposes are based on a number of assumptions about future events, such as inflation rates, interest rates, salary increases, employee turnover and mortality. The accrued benefit obligation as at December 31, 2019 and current period benefit cost for the following year are based on an actuarial valuation conducted as at December 31, 2019. The accrued benefit obligation as at December 31, 2019 and current period benefit cost for the following year are based on an actuarial valuation conducted as at December 31, 2019 and extrapolated to December 31, 2020, using assumptions effective for December 31, 2019. The assumptions used reflect management's best estimates. The following summarizes the major assumptions in the accounting valuations and extrapolations at the various effective dates:

	2020	2019
Discount rate	5.50%	5.85%
Inflation rate	2.10%	2.10%
Salary increase	2.85%	2.85%
Mortality	CPM - 2014 mortality table with adju	stments factors

The Expected Average Remaining Service Life (EARSL) is 12 years. During the year, the City made pension contributions of \$19,400,000 (2019 - \$19,700,000).

#### City of Saint John Shared Risk Plan (Continued)

The following table reflects the City's share of the accrued benefit liability, which equals to the full portion of the Accumulated Benefit Obligation ("ABO") related to the temporary contributions and 55.9% of the remaining portion of the ABO net of Plan assets because funding contributions are shared at 55.9% by the City and 44.1% by employees, before taking into account the additional temporary contribution of 17% of earnings.

	2020	2019
	\$	\$
City share of accrued benefit liability, beginning of year	79,500,000	114,100,000
City share of current period benefit cost	6,000,000	6,000,000
City share of past service cost	3,400,000	1,800,000
Interest cost	4,500,000	6,600,000
Less City contributions	(19,400,000)	(19,700,000)
Actuarial loss (gain)	4,300,000	(29,300,000)
City share of accrued benefit liability, end of year	78,300,000	79,500,000
Unamortized actuarial gain	8,900,000	14,800,000
Pension liability, end of year	87,200,000	94,300,000

The following table reflects the City share of pension related expenses:

2020	2019
\$	\$
6,000,000	6,000,000
3,400,000	1,800,000
4,500,000	6,600,000
(1,600,000)	1,200,000
12,300,000	15,600,000
	\$ 6,000,000 3,400,000 4,500,000 (1,600,000)

#### **Other Employee Future Benefits**

The City provides for the payment of retirement allowances to retiring employees in accordance with the terms of the various collective agreements and Municipal policy. The retirement allowance is based on the member's final annual salary and years of service at retirement. Employees upon retirement from the City are entitled to a retirement allowance equal to one month's pay, to a maximum of six months, for every five years of service. The program has been amended to provide certain employees with a payout option prior to retirement. Accepting the early payout option eliminates further accumulation of retirement allowance entitlement for those employees.

The City also provides for employee sick leave. Unused sick leave accumulates to a maximum number of hours which varies by employment agreement. Under this program, employees are not entitled to a cash payment in lieu of sick leave when they leave the City's employment except as described below with respect to the retirement both outside workers (local 18) and firefighters (local 771).

#### Other Employee Future Benefits (Continued)

Upon retirement, members of Local 18 and 771 will be eligible to receive 10% of their regular rate of pay for accumulated sick leave credits in excess of 1,760 hours or 2,280 hours respectively.

For employees of the City of Saint John Fire department, who are unable to work due to heart disease or permanent injury to the lungs, the City pays certain amounts to disabled firefighters or their survivor spouse as a result of the provisions of an Act of the Legislature, known as the Act respecting the Saint John Firefighters's Association.

As at January 1, 2013, the City's pension plan was converted to a shared risk model. As part of the conversion, the City assumed the obligation for paying existing disability pensions, that had been granted under the old plan, until disabled members reach the age of 65. On a go forward basis, disability coverage is now provided for employees through a long term disability program administered by an insurance carrier.

Finally there are specific agreements that obligate the City to pay top up pensions to certain individuals. During the year, the City made payments of \$63,800 (2019 - \$66,200) related thereto.

#### **Valuation Techniques and Assumptions**

Actuarial valuations of the above benefits are completed for accounting purposes using the projected benefit method prorated on services. The last actuarial valuation of the post-employment benefit plans was conducted as at December 31, 2020. Previous to that, an actuarial valuation was performed as at December 31, 2019.

The above benefit plans are unfunded and as such, there are no applicable assets. Benefits are paid out of general revenue as they become due.

A reconciliation of the accrued benefit obligation for these plans, along with the main assumptions used for disclosure and expense calculations are as follows:

	2020	2019
	\$	\$
Accrued benefit obligation, beginning of year	24,943,900	25,608,500
Current period benefit cost	1,173,600	1,062,800
Past Service improvement costs, plan ammendments	-	(1,334,500)
Benefit payments	(1,769,200)	(2,948,300)
Interest cost	680,300	853,400
Actuarial loss	1,197,900	1,702,000
Other employee future benefits, end of year	26,226,500	24,943,900
	2020	2019
	\$	\$
Main assumptions used for these plans:		
Discount rate	2.13%	2.76%
Salary increase	3.00%	3.00%
EARSL Range	3 to 23	4 to 24

These benefit plans require no contributions from employees. The benefit liability as at December 31, 2020 includes the following components:

	2020	2019
	\$	\$
Accrued Benefit Obligation (Carrying Value)		
Retirement allowances	5,770,600	4,921,100
Sick leave	9,916,000	9,142,000
Heart and lung pension	4,276,700	4,060,100
Disability benefits	4,183,000	4,754,600
Contractural top up agreements	1,080,800	1,090,200
Sick leave - Saint John Transit Commission	999,400	975,900
	26,226,500	24,943,900
Unamortized actuarial loss	(7,758,400)	(7,086,200)
	18,468,100	17,857,700

The unamortized actuarial losses will be amortized over the EARSL of the related employee groups starting in the next fiscal year. EARSL is determined separately for each benefit program.

The total expense related to other employee benefits described above includes the following components:

	2020	2019
	\$	\$
Current period benefit cost	1,173,600	1,062,800
Amortization of actuarial loss	525,700	822,200
	1,699,300	1,885,000
Other employee benefit interest expense	680,300	853,400
Total expense related to other employee future benefits	2,379,600	2,738,400

#### 15. Contingencies

In accordance with the Regional Service Delivery Act and the General Regulation thereunder, the City is also liable for a pro rata share of the debentures and other long-term debt issued on behalf of the Fundy Region Solid Waste Commission ("Commission"). The portion attributable to the City is determined on the basis of its percentage of total population within all participating municipalities and unincorporated areas. The total of such debt outstanding at December 31, 2020 amounted to \$1,346,000 (2019 – \$2,000,000). Based on 2003 population figures, the City is liable for approximately 55% of the Commission's debt.

The City is, from time to time, subject to various investigations, claims, and legal proceedings covering matters that arise in the ordinary course of its business activities. Management believes that any liability that may ultimately result from the resolution of these matters will not have a material adverse effect on the consolidated financial position or operating results of the City. Legal proceedings filed in December 2013 remain outstanding against the city of Saint John with respect to the alleged activity of a former employee/police officer. The relief sought has not been quantified in the documents filed with the court and therefore the city is not in a position to estimate the amount of potential liability if any, in this matter. Legal proceedings were filed against the City of Saint John in early 2018 relating to the water supplied by the municipal water system to some of its customers. The relief sought has not been quantified in the documents filed with the court and therefore the City is not in a position to estimate the amount of the potential liability, if any, in this matter.

#### 16. Commitments

#### **Greater Saint John Regional Facilities Commission**

During 1998, the Greater Saint John Regional Facilities Commission ("Regional Facilities Commission") was created by an Act of the Legislative Assembly of New Brunswick. Under the provisions of the Act, the Regional Facilities Commission has the authority to determine the annual amount of total municipal contribution to be made towards the operation of five regional facilities: the Saint John Aquatic Centre Commission, Harbour Station Commission, the Saint John Trade and Convention Centre, the Imperial Theatre and the Saint John Arts Centre. Under the provisions of the Act, the City's contribution is its pro rata share of the Regional Facilities Commission's operating budget based on the tax bases of the participating municipalities of the Town of Quispamsis, the Town of Rothesay, the Town of Grand Bay-Westfield and the City of Saint John. The City's contribution is 66.95% in 2020 (2019 - 67.30%).

#### 17. Water and Sewer Fund Surplus

The Municipalities Act requires Water and Sewer Fund surplus/deficit amounts to be absorbed into one or more of four Operating Budgets commencing with the second ensuing year; the balance of the surplus/deficit at the end of the year consists of:

	2020	2019
	\$	\$
2020 Surplus	969,038	-
2019 Surplus	196,731	196,731
2018 Surplus	38,844	51,791
2017 Surplus	266,018	399,028
2016 Surplus	179,141	358,282
2015 Surplus	-	161,112
	1,649,772	1,166,944

#### 18. Water cost transfer

The City's water cost transfer for fire protection is within the maximum allowable by Regulation 81-195 under the Municipalities Act, based upon the applicable percentage of water system expenditures for the population.

#### 19. Funds Held in Trust

Funds administered by the City for the benefit of external parties are not included in the consolidated financial statements. The amount administered as at December 31, 2020 was \$480,883 (2019 - \$476,554).

#### 20. Statement of Reserves

		Water & Sewer	General			
	Water & Sewer	Operating	Operating	<b>General Capital</b>		
	<b>Capital Reserve</b>	Reserve	Reserve	Reserve	2020 Total	2019 Total
Assets						
Cash	2,857,004	2,411,000	7,095,771	7,048,633	19,412,408	12,961,479
Accumulated Surplus	2,857,004	2,411,000	7,095,771	7,048,633	19,412,408	12,961,479
Revenue						
Transfers from Water and Sewerage						
Utility Operating	1,381,032	2,411,000	-	-	3,792,032	542,921
Transfers from General Operating						
Fund	-	-	2,501,725	4,321,247	6,822,972	4,824,989
Interest	2,295	-	33,315	17,067	52,677	378,094
Total Revenues	1,383,327	2,411,000	2,535,040	4,338,314	10,667,681	5,746,004
Expenditures	212,374	-	183,325	3,821,053	4,216,752	24,484,503
Annual Surplus (Deficit)	1,170,953	2,411,000	2,351,715	517,261	6,450,929	(18,738,499)
Balance, beginning of year	1,686,051	-	4,744,056	6,531,372	12,961,479	31,699,978
Balance, end of year	2,857,004	2,411,000	7,095,771	7,048,633	19,412,408	12,961,479

#### 20. Statement of Reserves (Continued)

#### **Council Resolutions regarding transfers to and from reserves**

Moved by Deputy Mayor McAlary, seconded by Councillor Sullivan: RESOLVED that the recommendation set out in each consent agenda item respectively with the exclusion of item 5.2 which has been referred to item 14.1 for discussion be adopted.

5.10 That as recommended by the City Manager in the submitted report entitled 2020 Reserve Transfers Common Council approve the transfer of:

\$2,151,725 to the General Fund Operating Reserve for COVID-19 funding received as part of the Federal Safe Restart program.

\$2,907,882.49 estimated amount to the General Fund Fleet Reserve for contributions made in 2020.

\$621,373 estimated amount to the General Fund Computer Reserve for contributions made in 2020.

\$1,225,000 to the Utility Fund Operating Reserve for COVID-19 funding received as part of the Federal Safe Restart program.

\$781,000 to the Utility Fund Operating Reserve to fund various projects budgeted in 2020.

\$405,000 to an Industrial Rate Stabilization reserve as part of the 2020 approved operating budget.

\$561,026 estimated amount to the Utility Fund Fleet Reserve for contributions made in 2020.

\$818,000 to an Industrial Capital Fund Reserve as part of the 2020 approved Utility Fund Operating budget.

\$120,000 from the General Fund Operating Reserve for the City's new website project

\$104,407.56 from the Growth Reserve for Council approved transfers for Succeed and Stay, Economic and Community Recovery and other approved growth initiatives.

\$1,100,000 from the General Fund Capital Reserve as part of the 2019 Approved Capital Project – City Hall Relocation.

\$2,428,730,74 estimated amount from the General Fund Fleet Reserve for various Fleet purchases made in 2020.

\$356,353.36 estimated amount from the General Fund Computer Reserve for various information technology purchases made in 2020.

\$212,374.12 estimated amount from the Utility Fund Fleet Reserve for various Fleet purchases made in 2020.

I hearby certify that the above are true and exact copies of resolutions adopted at the meetings of Common Council on December 14, 2020

Janathan Taylor

Common Clerk City of Saint John

September 3, 2021

## 21. Tangible Capital Assets

		Land	Leasehold			Machinery &		Water & Wastewater	Assets under	
	Land	Improvements	Improvements	Buildings	Vehicles	Equipment	Transportation	Networks	Construction	2020 Total
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
COST										
Balance, beginning of year	148,397,165	40,692,184	2,088,229	211,737,323	54,156,252	17,352,048	459,598,300	749,985,927	8,297,873	1,692,305,301
Additions and transfers	60,978	444,686	3,790,875	4,782,677	5,174,095	454,902	6,238,538	12,370,199	(3,359,439)	29,957,511
Disposals	135,000	-	-	947,512	3,200,056	255,766	4,595,859	753,729	-	9,887,922
Balance, end of year	148,323,143	41,136,870	5,879,104	215,572,488	56,130,291	17,551,184	461,240,979	761,602,397	4,938,434	1,712,374,890
ACCUMULATED AMORTIZAT	TION									
Balance, beginning of year	-	18,177,770	1,682,781	108,174,837	30,149,341	11,246,710	227,477,773	276,442,556	-	673,351,768
Amortization for the year	-	1,346,754	194,947	5,388,676	3,835,683	1,376,427	12,010,420	16,977,003	-	41,129,910
Accumulated amortization on										
disposals	-	-	-	860,010	3,124,363	252,326	4,152,401	262,546	-	8,651,646
Balance, end of year	-	19,524,524	1,877,728	112,703,503	30,860,661	12,370,811	235,335,792	293,157,013	-	705,830,032
NET BOOK VALUE OF										
TANGIBLE CAPITAL ASSETS	148,323,143	21,612,346	4,001,376	102,868,985	25,269,630	5,180,373	225,905,187	468,445,384	4,938,434	1,006,544,858
Consists of:										
General Fund assets	148,323,143	21,612,346	4,001,376	102,868,985	25,269,630	5,180,373	225,905,187	-	1,511,398	534,672,438
Water and Wastewater assets	-	-	-	-	-	-	-	468,445,384	3,427,036	471,872,420
	148,323,143	21,612,346	4,001,376	102,868,985	25,269,630	5,180,373	225,905,187	468,445,384	4,938,434	1,006,544,858

## 21. Tangible Capital Assets (Continued)

Tungible cupitur Assets	Land	Land Improvements	Leasehold Improvements	Buildings	Vehicles	Machinery & Equipment	Transportation	Water & Wastewater Networks	Assets under Construction	2019 Total
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
COST										
Balance, beginning of year	148,555,584	39,382,396	2,088,228	211,536,430	54,004,613	17,028,050	457,468,117	731,497,517	6,395,432	1,667,956,367
Additions and transfers	7,581	1,309,792	-	335,087	2,342,685	480,268	9,091,495	22,270,968	1,902,433	37,740,309
Disposals	166,000	-	-	134,194	2,191,045	156,268	6,961,312	3,782,556	-	13,391,376
Adjustments related to land held for resale	-	-	-	-	-	-	-	-	-	-
Balance, end of year	148,397,165	40,692,188	2,088,228	211,737,323	54,156,253	17,352,050	459,598,300	749,985,929	8,297,865	1,692,305,301
ACCUMULATED AMORTIZAT	TION									
Balance, beginning of year	-	16,889,861	1,628,237	102,976,844	28,500,172	9,863,991	221,421,983	263,242,250	-	644,523,338
Amortization for the year	-	1,287,909	54,544	5,330,367	3,772,748	1,496,459	12,112,854	16,562,363	-	40,617,244
Accumulated amortization on disposals	-	-	-	132,374	2,123,579	148,892	6,057,064	3,362,057	-	11,823,966
Adjustments	-	-	-	-	-	35,152	-	-	-	35,152
Balance, end of year	-	18,177,770	1,682,781	108,174,837	30,149,341	11,246,710	227,477,773	276,442,556	-	673,351,768
NET BOOK VALUE OF										
TANGIBLE CAPITAL ASSETS	148,397,165	22,514,418	405,447	103,562,486	24,006,912	6,105,340	232,120,527	473,543,373	8,297,865	1,018,953,533
Consists of:										
General Fund assets	148,397,165	22,514,418	405,447	103,562,486	24,006,912	6,105,340	232,120,527	-	5,221,057	542,333,352
Water and Wastewater assets			<u>-</u>	<u>-</u>	-	<u>-</u>	-	473,543,373	3,076,808	476,620,181
	148,397,165	22,514,418	405,447	103,562,486	24,006,912	6,105,340	232,120,527	473,543,373	8,297,865	1,018,953,533

## 22. Segment Disclosure

	General			ı	Environmental I					
	Government Services	Protective Services	Transportation Services	Water & Sewer Services	Health Services	Development Services	Cultural Services	Energy Services	2020 Consolidated	2019 Consolidated
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
REVENUES										
Property taxes	127,968,110	-	-	-	-	-	-	-	127,968,110	125,704,831
Unconditional grant	16,182,335	-	-	-	-	-	-	-	16,182,335	16,279,669
Financial assistance	4,590,709	-	-	-	-	-	-	-	4,590,709	2,788,061
Other revenue from own sources	1,005,836	2,979,276	7,808,454	-	-	3,411,350	857,654	-	16,062,570	24,329,404
Miscellaneous revenue	3,513,167	-		-	-	75,958	-	-	3,589,125	740,887
Water & sewer revenue	-	-	-	44,845,378	-	-	-	-	44,845,378	45,592,250
Income from energy services	-	-	-	-	-	-	-	-	-	-
Contributions from others	6,772	308,031	444,984	-	-	126,687	983,663	-	1,870,137	1,654,379
	153,266,929	3,287,307	8,253,438	44,845,378	-	3,613,995	1,841,317	-	215,108,364	217,089,481
EXPENSES										
Salaries and benefits	12,134,651	48,288,381	19,973,861	10,659,762	1,620,601	7,056,437	4,379,851	-	104,113,544	108,228,789
Goods and services	12,205,600	5,380,827	8,189,352	15,581,301	2,104,283	9,684,283	3,096,230	-	56,241,876	59,072,973
Amortization of tangible assets	7,995,171	-	14,576,916	16,977,003	-	247,163	1,333,657	-	41,129,910	40,617,244
Interest and bank charges	3,162,462	-	622,815	3,005,564	-	56,186	4,098	-	6,851,125	7,704,780
Loss from energy services	-	-	-	-	-	-	-	4,039,000	4,039,000	10,046,000
	35,497,884	53,669,208	43,362,944	46,223,630	3,724,884	17,044,069	8,813,836	4,039,000	212,375,455	225,669,786
SURPLUS (DEFICIT) FOR THE										
YEAR	117,769,045	(50,381,901)	(35,109,506)	(1,378,252)	(3,724,884)	(13,430,074)	(6,972,519)	(4,039,000)	2,732,909	(8,580,305)

## 23. Consolidated Schedule of Accumulated Surplus (Deficit) Reconciliation

	General Operating Fund \$	General Capital Fund \$	Water & Sewer Operating Fund \$	Water & Sewer Capital Fund \$	Trust Funds \$	Controlled Entities \$	Total \$
2020 A   5   6	·	•	000.000	42.076.444	(20.010)	•	
2020 Annual Fund Surplus (Deficit), per Local Governance Act	(991,455)	22,692,781	969,036	42,976,414	(39,010)	(4,754,690)	60,853,076
Adjustments to 2020 annual surplus (deficit) for funding requirements							
Second previous year's surplus (deficit)	119,915	-	(486,000)	-	-	-	(366,085)
PSAS adjusting entries	(18,377,136)	(46,838,917)	3,286,752	(29,117,266)	-	(10,479,061)	(101,525,628)
Amortization expense	-	24,152,907	-	16,977,003	-	-	41,129,910
Long-term debt principal repayment	14,913,751	-	6,368,000	-	-	-	21,281,751
Post employment adjustment	634,900	-	-	-	-	-	634,900
Pension expense	5,500,000	-	-	-	-	-	5,500,000
Amortization of actuarial gain (loss)	1,600,000	-	-	-	-	-	1,600,000
Long-term disability	(774,000)	-	-	-	-	-	(774,000)
Capital from operating	2,600,000	-	5,500,000	-	-	-	8,100,000
Total adjustments to 2020 annual surplus (deficit)	6,217,430	(22,686,010)	14,668,752	(12,140,263)	-	(10,479,061)	(24,419,152)
2020 Annual Surplus (Deficit), per PSAS	5,225,975	6,771	15,637,788	30,836,151	(39,010)	(15,233,749)	36,433,924

#### 24. Controlled Entities Operations

Annual surplus (deficit)

	Saint John	Saint John		Harbour	Aquatic	Trade and
	Transit	Parking	Develop	Station	Centre	Convention
	Commission	Commission	Saint John	Commission	Commission	Centre
	\$	\$	\$	\$	\$	\$
Total assets	28,703,567	17,999,953	81,236,140	1,306,501	180,874	-
Total liabilities	13,454,529	9,744,157	711,560	567,871	743,067	
Accumulated surplus (deficit)	15,249,038	8,255,796	80,524,580	738,630	(562,193)	-
Total revenues	3,008,880	2,816,058	255,219	1,589,757	1,256,540	147,751
Total operating expenses	11,211,365	2,627,242	1,407,400	2,228,337	2,310,191	273,717
Annual surplus (deficit)	(8,202,485)	188,816	(1,152,181)	(638,580)	(1,053,651)	(125,966)
			Saint John			
	Saint John	Lord	Free Public	Canada Games	2020	2019
	Energy	Beaverbrook	Library	Foundation	Consolidated	Consolidated
	\$	\$	\$	\$	\$	\$
Total assets	36,716,000	343,172	1,268,123	7,868,843	175,623,173	200,618,676
Total liabilities	-	156,543	60,067	11,874	25,449,668	29,415,616
Accumulated surplus (deficit)	36,716,000	186,629	1,208,056	7,856,969	150,173,505	171,203,060
Total revenues	-	75,149	90,646	477,238	9,717,238	39,959,855
Total operating expenses	4,039,000	298,533	555,202	-	24,950,987	25,860,948

The above noted entities are included in the Consolidated Financial Statements. The results of Saint John Energy are included in the Consolidated Financial Statements using the modified equity method

(4,039,000)

(223,384)

(464,556)

477,238

(15,233,749)

14,098,907

#### 25. Reconciliation of Funding Deficit Upon Adoption of PSAS

On January 1, 2017 the City adopted the use of PSAS. As a result, certain liabilities relating to employment benefits had to be restated to reflect the adoption of the standards.

	Special Top-up Agreements \$	Heart and Lung \$	Retirement Allowances \$
Liabilities at December 31, 2016 as calculated on adoption of PSAS	1,035,500	5,133,600	4,517,400
Amount of December 31, 2016 liabilities funded in current year	45,300	(1,134,600)	1,253,200
Balance to be funded in future years	1,080,800	3,999,000	5,770,600

#### 26. COVID-19 Pandemic

On March 11, 2020, the World Health Organization characterized the outbreak of a strain of the novel coronavirus ("COVID-19") as a pandemic which has resulted in a series of public health and emergency measures that have been put in place to combat the spread of the virus. The duration and impact of COVID-19 is unknown at this time. While the City is unable to reliably estimate the impact, the length or the severity of these developments at this time, the City does not expect that the financial impact will have a material effect on the financial results and condition of the City in future periods.

	2020		
	Budget		
	(Unaudited)		
	(Note 2)	2020	2019
	(Note 2) \$	\$	2019 \$
	*	<u> </u>	· · ·
REVENUE			
Other Revenues from Own Sources			
Transportation services	12,657,794	7,808,454	11,882,2
Environmental development services	3,301,681	3,411,350	6,085,9
Protective services	2,870,027	2,979,276	3,229,2
General government services	3,135,268	1,005,836	1,503,3
Recreational and cultural services	1,132,439	857,654	1,628,5
	23,097,209	16,062,570	24,329,4
Contributions from Others			
Contributions from Others		000 660	
Recreational and cultural services	-	983,663	252
Transportation services	250,000	444,984	253,7
Protective services	-	308,031	38,4
Environmental development services	1,092,727	126,687	925,7
General government services	-	6,772	436,4
	1,342,727	1,870,137	1,654,3
Government Transfers for Capital			
Regional Development Corporation	-	28,373,933	13,090,4
Infrastructure Canada - gas tax funding	-	2,299,211	2,512,9
Federal/Provincial clean waste water funding	-	1,173,523	2,204,1
ACOA/RDC City Market	-	967,933	-
Other	-	782,096	417,2
Infrastructure Canada - SCDW	-	104,319	48,495,6
	-	33,701,015	66,720,5
Other Contributed Access for Conital			
Other Contributed Assets for Capital  Donated assets	_	_	1,225,0
Federation of Canadian Municipalities	_	_	923,7
Other	_	_	54,0
Outer	<u>-</u>	<u>-</u>	2,202,8

#### 27. Other Revenue and Expense Details (Continued) 2020 **Budget** (Unaudited) (Note 2) 2020 2019 \$ \$ \$ **EXPENDITURES General Government Services** Legislative **Common Council** 549,067 466,686 478,157 Mayor's office 218,130 175,715 190,070 767,197 642,401 668,227 **City Manager** 743,498 673,380 City manager 800,584 Corporate communications 573,547 491,451 388,016 Corporate planning 503,224 403,336 536,453 1,877,355 1,638,285 1,597,849 **Common Services** Property assessment 1,367,705 1,390,789 1,366,162 City hall building 1,225,211 1,305,313 943,723 Public liability insurance 340,000 386,631 348,372 2,932,916 3,082,733 2,658,257 Other Amortization 7,995,152 7,854,068 Other 4,913,458 6,261,921 1,751,496 Information systems and support 2,966,799 3,657,737 2,247,593 Debt charges 17,719,871 3,162,534 3,593,183 Post employment expenses 9,575,000 2,480,258 5,495,738 Finance 1,640,459 2,347,271 2,406,614 Human resources 1,565,654 1,401,575 1,512,655 Materials management 1,207,895 1,234,061 1,171,860 City solicitor 795,948 845,788 656,969 Insurance 171,500 167,233 165,201 605,438 560,923 569,140 Common clerk **Regional Services Commission** 20,000 20,012 37,474 41,182,022 30,134,465 27,461,991 **Total General Government Services** 46,759,490 35,497,884 32,386,324

#### 27. Other Revenue and Expense Details (Continued) 2020 **Budget** (Unaudited) (Note 2) 2020 2019 \$ \$ \$ **Protective Services Police Protection** Police operations 15,212,146 15,357,377 15,129,893 Criminal investigations 4,645,588 4,570,677 4,489,301 Administration 2,185,830 2,283,066 1,995,988 1,607,749 1,573,891 Support services 1,920,869 Stations and buildings 956,700 792,054 923,036 Automotive 1,000,500 601,719 611,968 174,000 170,874 **Detention services** 168,589 25,299,855 26,095,633 24,976,327 **Fire Protection** Fire operations 23,973,021 22,307,841 22,944,949 866,034 796,114 Fire prevention 842,833 Fire investigation 70,931 60,169 60,268 24,909,986 23,164,124 23,848,050 **Other Protective Services** Emergency dispatch centre 2,583,013 2,765,484 2,547,815 Inspection services 1,061,368 950,738 934,812 **Enforcement services** 413,596 387,029 434,824 Dangerous buildings 501,524 368,197 410,743 384,867 **Emergency measures** 336,152 358,615 Minimum standards 285,085 264,241 283,921 Animal control 91,244 91,245 89,632 5,271,982 5,205,229 5,066,934 **Total Protective Services** 56,277,601 53,669,208 53,891,311 **Transportation Services Public Works** Amortization 12,010,420 12,112,854 11,013,541 Roads and sidewalks 17,000,822 13,208,362 Other drainage services 2,081,343 2,693,469 2,693,330 Street lighting 999,159 937,187 949,174 Municipal operations 625,296 586,521 504,727 21,318,607 26,629,012 29,468,586

#### 27. Other Revenue and Expense Details (Continued) 2020 **Budget** (Unaudited) (Note 2) 2019 2020 \$ \$ \$ **General Engineering** Traffic engineering and systems 2,241,753 1,778,887 2,082,029 Transportation 572,934 661,609 550,711 2,814,687 2,440,496 2,632,740 **Parking Administration** Parking administration 616,756 454,829 506,135 616,756 506,135 454,829 **External Controlled Entities** Saint John Transit Commission 10,210,003 11,211,365 13,254,104 Saint John Parking Commission 4,636,835 2,627,242 2,943,867 16,197,971 14,846,838 13,838,607 **Total Transportation Services** 39,596,888 43,362,944 48,805,432 Water and Sewer Services Saint John Water & Wastewater Amortization 16,977,003 16,562,363 Drinking water 15,658,000 13,282,700 14,107,169 Wastewater 11,183,000 8,552,753 9,288,025 Fiscal charges 19,315,999 4,514,755 4,594,608 Industrial water 2,442,001 2,003,970 1,511,160 724,774 702,471 Infrastructure management 822,000 Internal charges 910,000 185,823 167,675 **Total Water and Sewer Services** 50,331,000 46,223,630 46,951,619 **Environmental Health Services Sanitary Services** 3,781,035 3,724,884 3,264,430 **Total Environmental Health Services** 3,781,035 3,724,884 3,264,430

#### 27. Other Revenue and Expense Details (Continued) 2020 **Budget** (Unaudited) (Note 2) 2020 2019 \$ \$ \$ **Environmental Development Services Research and Planning** Community planning 1,716,242 1,527,657 1,459,226 Succeed and stay 200,343 140,441 123,571 Plan SJ 121,345 53,648 2,037,930 1,636,445 1,668,098 Administration and Geographic Information Systems (GIS) Carpenter shop 324,236 400,096 200,841 GIS 420,721 380,141 333,335 744,957 780,237 534,176 **Economic Development** 2,488,248 2,490,900 2,506,897 Market Square common area Regional facilities 2,321,289 885,294 974,399 Regional economic development 475,000 475,000 475,000 Growth reserve 350,000 42,500 3,998,796 5,634,537 3,851,194 **Real Estate Management** Property management 1,476,376 1,990,931 2,030,414 Real estate 275,891 252,332 262,074 1,752,267 2,243,263 2,292,488 **Other Environmental Development Services** City Market 1,012,480 1,111,034 1,196,384 **Tourism** 2,018,608 973,034 1,033,495 Community development 194,358 197,834 267,508 3,225,446 2,281,902 2,497,387 **External Controlled Entities Aquatic Centre Commission** 2,310,191 2,882,411 **TD Station Commission** 1,130,366 3,193,038 2,228,337 **Develop Saint John** 2,516,947 1,407,130 1,810,618 Trade and Convention Centre 925,054 273,717 928,574 4,572,367 6,219,375 8,814,641 17,967,504 **Total Environmental Development Services** 17,044,069 19,773,933

#### 27. Other Revenue and Expense Details (Continued) 2020 **Budget** (Unaudited) (Note 2) 2020 2019 \$ \$ \$ **Recreational and Cultural Services Cultural Grants** Other cultural grants 1,535,615 1,089,572 1,281,063 1,535,615 1,089,572 1,281,063 **Parks** Parks general services 2,310,698 1,748,643 1,891,702 **Rockwood Park** 571,447 393,244 575,602 2,882,145 2,141,887 2,467,304 **Community Services** Recreation and parks 259,186 241,769 228,906 Parks and playgrounds 313,565 226,680 208,259 **Pro Kids** 124,940 109,863 79,810 697,691 548,259 547,028 **Other Recreational and Cultural Services** Sports and recreation 3,411,120 2,831,737 3,638,307 Amortization 1,333,657 1,274,812 Community centres 663,842 378,236 677,854 Cultural affairs 124,110 113,991 103,284 4,199,072 4,657,621 5,694,257 **Externally Controlled Entities** Saint John Free Public Library 555,202 583,322 Lord Beaverbrook Rink 298,533 441,468 (463,705) **Canada Games Foundation** (477,238)376,497 561,085 **Total Recreational and Cultural Services** 9,314,523 8,813,836 10,550,737 **TOTAL EXPENDITURES** 224,028,041 208,336,455 215,623,786